



## INTRODUCTION TO THE GREEN FOR GROWTH FUND

#### What is GGF?

- An impact investment fund that mitigates climate change and promotes sustainable economic growth
- Works via two key channels: direct lending and lending via the financial sector
- Targets renewable energy, energy efficiency and resource efficiency projects
- Broad mandate, not limited to project finance but also can consider corporate finance and equity investments

### GGF in numbers

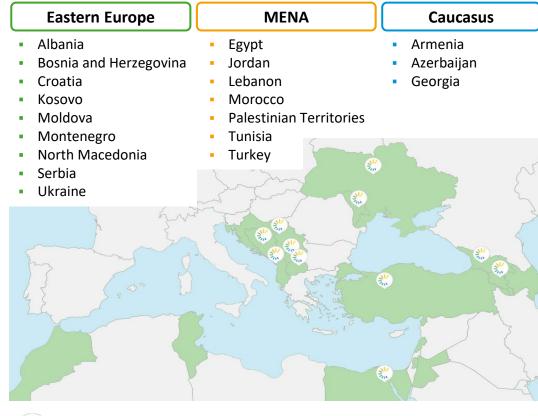




PF team
has financed

~€178m
of renewable energy
projects with
geographically diverse
RE portfolio

## **GGF's Target Region**





Finance in Motion (Fund Advisor) offices

An in-house, dedicated Project Finance Team sits in Frankfurt, Germany



## THE FUND AND ITS INVESTORS

## **Legal Form**

Luxembourg-based specialized investment fund (SICAV-SIF)

Inception

December 2009



#### **Current Investors**



**KFW** 





for Economic Cooperatio





















The GGF falls under Article 9 of the Sustainable Finance Disclosure Regulation (SFDR). For relevant disclosures, visit the GGF website: https://www.ggf.lu/investors.

## **TA Facility Donors**

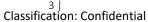




#### **Proven Excellence**

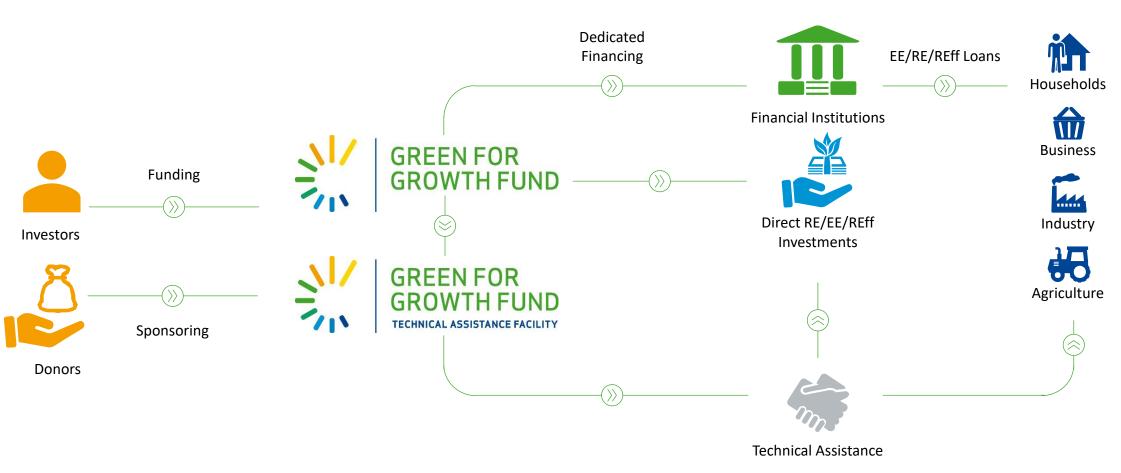








# FLOW OF FUNDS





















# **GGF** portfolio In the Western Balkans Countries

GGF's investments in the Western Balkans total €432m since inception through to November 2024

### Outstanding Portfolio by Country (€m)



## **Our Projects and Partner Institutions**



Albania





Montenegro







**Bosnia** and

Herzegovina

June 2024













North







Serbia





**B** KEP

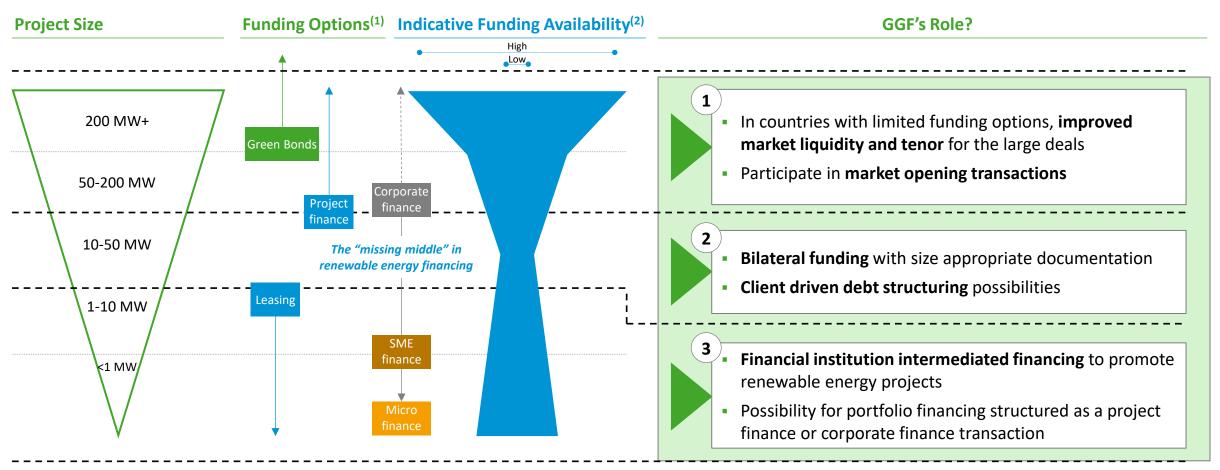
Kosovo





# 1. Addressing the missing middle and supporting projects of all sizes

GGF can support you from the smallest to the largest projects with debt and equity



Notes

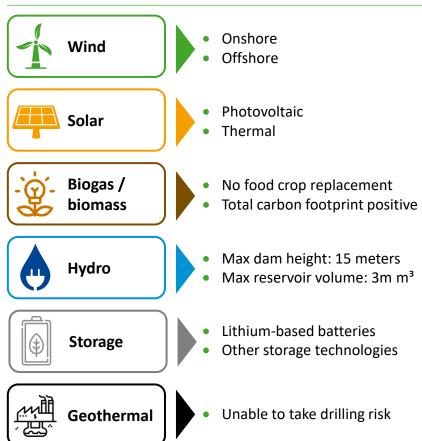
<sup>(1)</sup> For illustrative purposes only, actual funding options will vary widely from country-to-country and by the specifics of the project

<sup>(2)</sup> Indication of perceived availability of funding per project size category, which also has large geographic differences



# GGF PROVIDES DEBT FINANCING FOR RENEWABLE ENERGY AND MINORITY EQUITY STAKES

## Targeted Technologies



## Financing Tools

**Project Finance** 

**Corporate Finance** 

## *Typical* conditions for GGF **project finance** transactions

#### Senior debt / Subordinated Debt / Mezzanine:

- Tenor: Up to 15 20 years
- Ticket size: EUR/USD 10 40 million
- Sole lender or part of a syndicate (including IFI B-loans)
- As sole lender, max leverage of 67% for hydropower and biomass, 75% for wind, and 80% for PV
- Adherence with the GGF E&S Policy

#### Equity / Mezzanine (with equity-like characteristics):

- Ticket size: EUR/USD 5 15 million
- Minority Ownership

#### Technical assistance:

Tailored technical assistance packages can be considered for projects

Classification: Confidential



# GGF PROVIDES STRUCTURED DEBT FINANCING FOR ENERGY AND RESOURCE EFFICIENCY, DECARBONIZATION PROJECTS AND RENEWABLE ENERGY

#### What we Finance



- ESCOs, green product suppliers
- Solar, wind, biomass, hydro, geothermal and storage for:
  - Off-grid / corporate self-use
  - Renewable energy developers



- Recycling facilities
- Projects for resource/energy (waste, water, material) savings



- Electric vehicle charging stations
- Commercial fleet replacement
- Electric vehicles production



**Water Use** 

- Water supply and irrigation
- Sewage, treatment, remediation
- Waste management



- Industrial decarbonization measures and projects
  - E.g., heat recovery, fuel switch, process improvements



- Green buildings:
  - Residential
  - Commercial / Industrial

## Financing Tools

**Project Finance** 

**Corporate Finance** 

## *Typical* conditions for GGF **corporate finance** transactions

#### **Senior Debt / Subordinated Debt:**

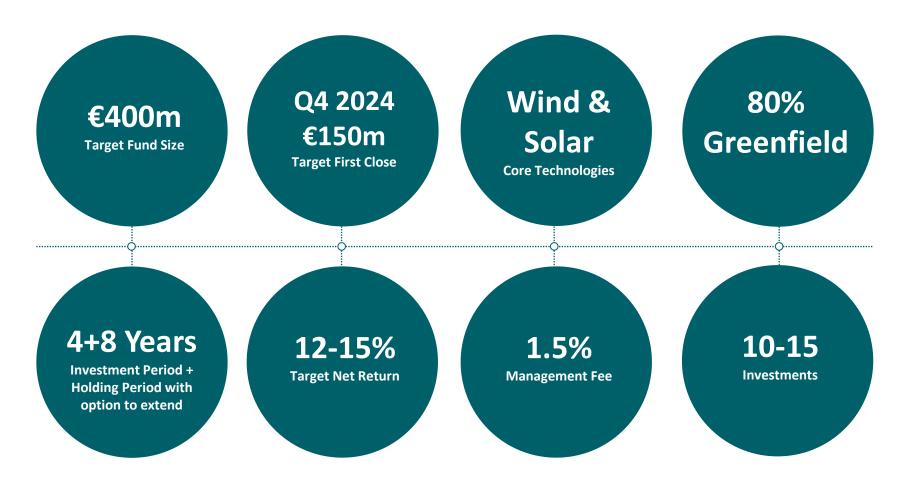
- Tenor: Up to 10 years
- Ticket size: EUR/USD 10 40 million
- Impact and sustainability linked financing mechanisms
- Flexible currency denomination (USD | EUR | Local Currency)
- Sole lender or part of a syndicate (including IFI B-loans)
- Adherence with the GGF E&S Policy
- Tailor-made structures in-line with project / sponsor needs

#### **Technical assistance:**

 Tailored technical assistance packages for project development, E&S risk management and broader sustainability services

8 | Classification: Confidential

# Renewables Growth Fund at a Glance



#### **Clear impact focus**

Working towards climate change mitigation and sustainable economic development (incl. local employment) in underserved regions as well as addressing energy security and independence in alignment with InvestEU and REPowerEU

Core impact objectives:
Contribution to climate change
mitigation by enabling shift to a low –
carbon and climate resilient pathway.

**Sustainable economic development** in the context of climate change.











Managing ESG risks and impacts: RGF ESG risk management approach is aligned to international best practices such as IFC performance standards

Ensuring Regulatory Compliance:
Disclosure as Article 9 according to EU
Sustainable Finance Disclosure
Regulation



## **DISCLAIMER**

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